

# SELLER'S GUIDE



# THE EASY HOME MARKETING SYSTEM

- **Sell your property yourself and Easily pay no commission, while it is listed.**

This Doesn't include buyers made aware by my office or another buyers agent.



- **Easily cancel the listing at anytime.**

Either of us can cancel the listing at anytime by simply asking to cancel over the phone. It's that easy. The cancellation takes effect immediately after you call. Please allow 2 business days for the listing to be taken off of the Multiple Listings system and any other online advertising

- **Easily "No Pressure" presentation.**

I will never allow the buyer agent to "pressure" you. All offers will be submitted through our office and we will present all offer to you, so you can make the decision privately.

- **Easily avoid paying advance fees of any kind.**

The only time you pay is when I corral an offer that is acceptable to you.

## **NOTE:**

After you submit your form we will carefully review your information. After review, we will contact you to arrange an appointment to meet with you at your home. We will tour the home, go over recent market activity in your area to educate you on home values, and make recommendations for maximizing your profit while also increasing the speed of sale.

# THE EASY NO RISK OFFER

Keep your pockets full with Listings Made Easy, exclusively with me. Most Brokers will charge you the same fee no matter how your home is sold....even if you find the buyer. With Listings Made Easy you have the freedom to choose



**4%** We will find buyer and write the contract. There is no other agent involved. Our commission is just 4%.

**1%** You find the buyer and there is no other agent involved. We write the contract all the way through escrow for you. Our Commission is 1%. (Minimum of 1,400)

**6%** Another agent represents the buyer. Our commission is 3% and the other agent also receives 3%

**0%** You find the buyer and there is no other agent involved. You don't want our help. You pay nothing.

## Note:

There are agents that focus in one geographical area or neighborhood. Problem is, buyers come from all over valley and country, not just from that small neighborhood. So an area specialist usually really means, "listing agent" in that area. Thankfully, the real estate business has evolved. So now we have MLS, computers, the internet, and cell phones have changed that aspect of the real estate business... its's more important to find the right agent with the track record, experience, and skills who can get the job done right.

(480) 442-9496

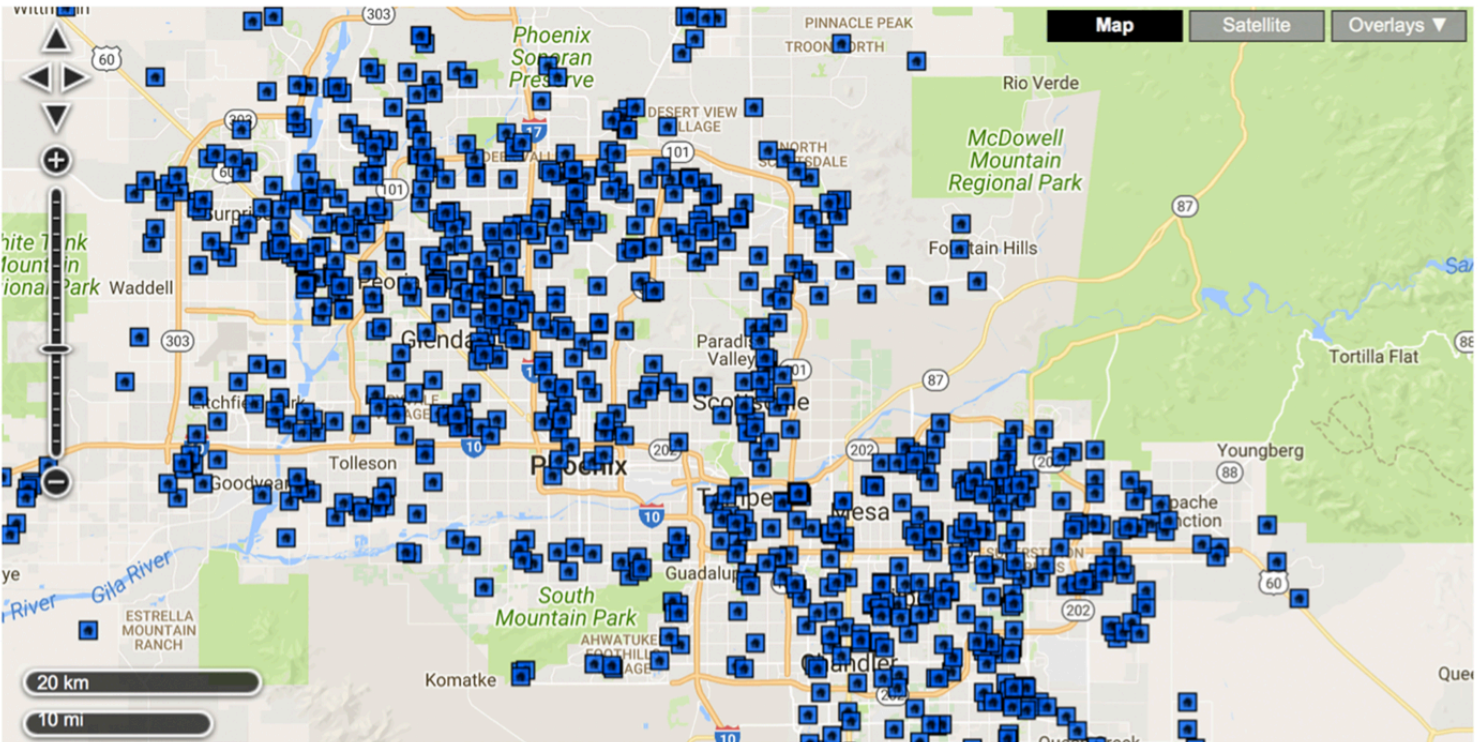
Alchomi

alchomi.com



# ONLINE MARKETING FOR YOUR HOME

We sell more homes than our competition. We work all over the Valley. Here are some of our Closed Listings that sold at asking price or higher.



You should hire us for the same reasons that so many people have hired us in the past. They know that we can get the job done right, and get them the most money for their home in the shortest amount of time. Our years of experience has taught us how to avoid a lot of red flags, insuring you a smooth transaction.

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# CUSTOMER REVIEWS

## •Lewis Gautieri

Alchomi sold a house for a relative with excellent results (multiple offers, above asking price.) Made sense to call them to sell my Phoenix home. They listed it at about \$ 30k more than I expected. Listing went live on a Thursday, by Sunday we had multiple offers, Monday accepted best contract, and settled in 8 days. They knew the market, pricing, buyer habits and wants. Certainly I was lucky to have cash buyer to settle so quickly, but they knew what the demand was, how to position the house for sale, analyze the offers, counter and address inspection items and we still settled timely. Great job, HIGHLY RECOMMEND.

## •Rob Sanchez

If you are looking to sell your home or purchase a new home, or both in our case. We would definitely recommend Alchomi. They keep you updated on progress and stay on top of everything that's needs to get done from start to finish. They are very knowledgeable realtors and can answer all questions truthfully and honestly. We will recommend Alchomi to everyone who is looking for a realtor. A+ experience, we will absolutely use Alchomi again if we decide to sell or purchase in the future

## •Josephine Baker

Alchomi proved to be a great partner during the sale of my condo and the purchase of my new home. My condo was sold within three days from the listing date, turning our focus toward finding a new home. Once my home was found close to our deadline, they ensured a seamless closing on both properties. working well with the plethora of personalities, contacts and paperwork. It was a pleasure working with Alchomi.

## •Marry Jonas

Alchomi was very supportive during the sale of my home and purchase of my new home. I appreciated their expertise and knowledge in helping me to make an educated decision on the sale and purchase of my home. Thank you!

**Just to name a few.**

**(480) 442-9496**

**Alchomi**

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